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BIDDING MODEL SELECTION SUBMODULE

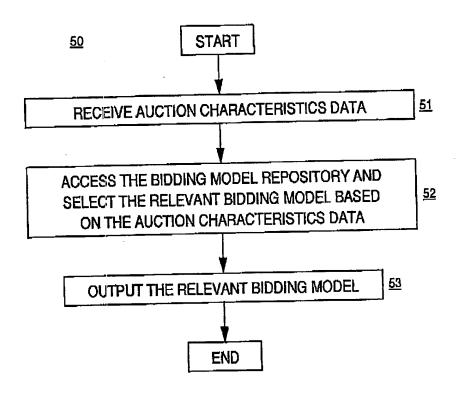


FIGURE 5

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STRUCTURE ESTIMATION SUBMODULE

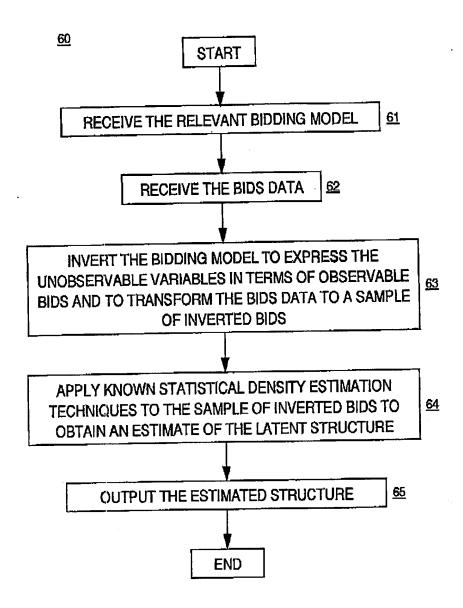


FIGURE 6

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BIDDING BEHAVIOR PREDICTION SUBMODULE

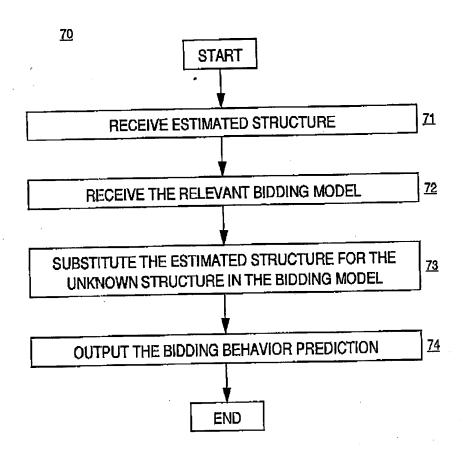


FIGURE 7

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OUTCOME PREDICTION SUBMODULE

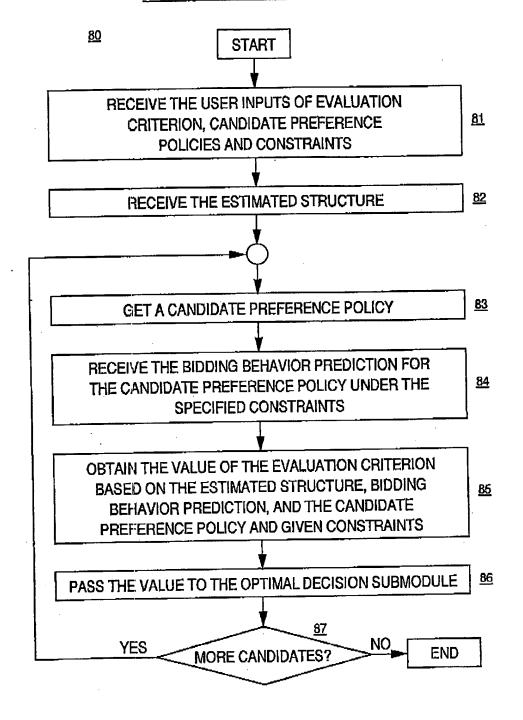


FIGURE 8

AUCTION CHARACTERISTICS: Auction ID Item ID Item Name Quantity Dates: Announcement. Start Close Seller/Buyer ID **Auction Mechanism Characteristics** Invited Bidders' IDs Participating Bidders' IDs and Bids Quantities Outcome: Assigned Price for each bidder Assigned Quantities for each bidder Fees: Shipping & Handling **Taxes Auctioneer Fees:** Posting Fee Ad Valorem Fee

BIDS:

Bid ID
Auction ID
Item ID
Bidder ID
Bid Time Stamp
Price Bid

FIGURE 11 (sh. 1)

Bit Type

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```
Proxy
              Direct
      Quantity Desired
      Minimum Quantity
      Currency
MECHANISM CHARACTERISTICS:
      Format
              English
              Dutch
              Sealed Bid First Price
              Sealed Bid Second Price
              Vickrey
              etc.
      Buy/Sell
      Entry Rule
              Open
                    Free
                    Fee
              Invitation
                    Free
                    Fee
      Reserve Price
              Secret
              Open
      Start Price
      Bid Increment
              Fixed
               Relative
```

FIGURE 11 (sh. 2)

Closing Rule

Inactivity Time Fixed Closing Time

ITEM CHARACTERISTICS

Item ID

Name

Description

Location

SKU

Manufacturer

Model number

Condition

Warranty

Mana

Weight

Weight Unit

Measurement Unit

Currency

list price

etc

BIDDER CHARACTERISTICS:

ID

Segment ID

Name

Address

General Information

Socio Demographic Information

Etc

FIGURE 11 (sh.3)

SELLER/BUYER CHARACTERISTIC

Seller/Buyer ID
Name
Address

General Information

Socio Demographic Information

Etc.

FIGURE 11 (sh. 4)